

# Replacing Tape Produces Faster and Less Expensive Recovery

Financial Success Story | 360 Federal Credit Union



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## Solution Highlights

Industry | Finance

### Protected Platforms

- Bare metal Windows, Linux and UNIX servers

### Solution

- Recovery Series 720 Backup Appliance

### Benefits

- Rapid baremetal system recoveries
- Savings from previous strategy
- Single solution to manage mixed environment
- Quick recovery
- Peace of mind



The backups are done in real-time without affecting the availability or performance of the credit union's online banking services.

Jackie Miller  
Vice President of Technology  
360 Federal Credit Union



## Customer Profile

360 Federal Credit Union (360FCU) is a non-profit financial institution in northern Connecticut serving more than 17,000 members with more than \$183 million in assets. It runs on a co-op model, reinvesting deposits in its members, ensuring that everyone has access to financial services for day-to-day needs as well as loans for home improvements, education, medical expenses and business opportunities.

## The Challenge

360FCU needs to protect the financial information of more than 17,000 members. They were relying on an out-dated, inefficient and highly demanding tape solution. "While the backups were time-consuming and cumbersome, it was really the recoveries that caused many sleepless nights," Jackie Miller, vice president of technology, said. "As a tape-based solution that required off-site storage, we would have to first drive to a warehouse, find the appropriate tape in the catalogue, drive it back to the data center and search the tape for the right file. Then it would take several more hours to recover the data, restore the failed server from scratch and reconfigure everything."

## The Solution

Working with its system integrator, Whalley Computer Associates (WCA), 360 FCU deployed a Unitrends All-in-One Recovery Series 720 Backup Appliance. By efficiently backing up mission-critical member data locally to disk and then migrating that data off-site to a remote disaster recovery facility, the credit union is able to reliably safeguard its member information and ensure disaster preparedness. "The Unitrends solution has been an absolute life saver," Miller said. "We are able to reliably back up our file data and the mission-critical SQL database each night. In addition, the backups are done in real-time without affecting the availability or performance of the credit union's online banking services."

## The Results

"Completely restoring a server used to take weeks since we likely would have had to order the exact same model number and have it shipped to our data center," Miller said. "Unitrends, on the other hand, allows us to restore to any hardware regardless of brand or model in about an hour. The Unitrends solution has also paid off in regards to the budget, enabling 360FCU to eliminate nearly \$3,000 in tape costs per year. The company has also been able to cut down on courier trips to the archive site since data is automatically migrated over the company's WAN to a secure disaster recovery facility."