

Ensuring Full Disaster Recovery Capabilities While Maintaining HIPAA Compliance

Healthcare Success Story | Floyd Medical Center



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Solution Highlights

Industry | Healthcare

Protected Platforms

- Physical servers running AIX, Linux and Windows
- Over 400 VMware VMs
- 120TBs (and growing) of data
- Oracle, Exchange and 185 SQL databases

Solution

- Unitrends Recovery 946S and 944S

Benefits

- Full disaster recovery protection
- Ability to leverage Unitrends cloud or Amazon AWS in the future
- HIPAA compliance
- Peace of mind



The Unitrends team was committed to building the right solution for us, dedicating technical resources to getting the solution done.

VP IT
Floyd Medical Center
Rome, Georgia



Customer Profile

Floyd Medical Center is a not-for-profit 304-bed acute care hospital with a Level II trauma center that serves Northwest Georgia and Northeast Alabama. Healthgrades, a company that provides online information about health care providers for consumers, recognized Floyd Medical Center with its 2016 Patient Safety Excellence award®, ranking it in the top 5 percent nationally. Floyd also received this award in 2014 and 2015.

The Challenge

Floyd Medical Center wanted to move to a new data center but was stuck with a legacy backup solution that was unable to capture and protect all their data, support their plan to increase efficiency, nor meet all their HIPAA (Health Insurance Portability and Accountability Act of 1996) compliance mandates. Regulatory compliance required that all patient data be encrypted and archived with infinite data retention. The IT staff at Floyd began to investigate their alternatives.

The Solution

Narrowing down their alternatives to Commvault and Unitrends, Floyd Medical Center went with Unitrends Recovery 946S in their primary data center with a Unitrends Recovery 944S at their disaster recovery location. The Commvault offering was more expensive, particularly when costed out per TB of data protected and for the support services required for a deployment of this size.

The Results

Floyd Medical Center selected Unitrends as a key component of a complete virtualization, infrastructure, and DR campaign led by SHI, a global provider of information technology products and solutions. With DR being the most important component of the data protection project, Floyd Medical Center saw value in Unitrends' ability to quickly recover VMs, servers, files, or user data at their DR site, all through a single management interface or, in the language of IT, a single pane of glass. In addition, Unitrends' patented Recovery Assurance technology for automated DR testing and failover, removed all doubt in Floyd's ability to recover if a disruption to operations were to occur.

Unitrends hybrid cloud options also gave Floyd confidence that Unitrends was the appropriate vendor for the future. By leveraging Amazon AWS or Unitrends Cloud, they could efficiently and cost effectively store data to meet long-term compliance needs.