



Meeting the Challenge of Expanding Backup and Recovery Demands

Manufacturing Success Story | Glenroy, Inc.



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Solution Highlights

Industry | Manufacturing

Protected Platforms

- Virtualized Exchange servers
- Physical SQL servers
- NAS device
- Notebook computers

Solution

- Unitrends Recovery 822 and 823

Benefits

- Bare metal restores
- Easy scheduling and job reporting
- Peace of mind



The backups and restores are much easier and faster. The laptop backups are now done remotely on a schedule, and have saved a lot of time and effort.

Cindy Shipshock
Network Administrator
Glenroy, Inc.



Customer Profile

Glenroy, Inc. is a family-owned packaging company. For 50 years, Glenroy has supplied high-quality customized flexible packaging, specializing in flexible laminations and innovative stand-up pouches. Operating in Menomonee Falls, Wi., Glenroy Inc.'s mission is to provide customers from small manufacturers to Fortune 500 companies across a variety of industries with superior, high quality products.

The Challenge

Glenroy previously used Veritas Backup Exec and external USB drives for data protection. Cyndi Shipshock, Network Administrator for Glenroy, had concerns not only about the protection of their entire heterogenous environment, but also how it would support future new technologies and growing data volumes. Backups were running out of space and growing outside their allotted windows. Even more worrying than missed backup windows was the issue of reliable recovery. Shipshock knew that if backups and recovery continued failing, it could compromise the company's ability to meet the product lead times promised to their customers.

The Solution

After attending a Unitrends tech demo, Shipshock was sold instantly. "I was impressed by the ease of use and the bare metal backup and restore I witnessed during the demo." Shipshock said. Bare metal is integrated into the Unitrends Recovery appliances to enable full restores without the complexity and time required to fully restore to a computer's original state. Unitrends also addressed Glenroy's issues of slow and unreliable backups and proved that data protection doesn't have to be a tedious process. "The backups and restores are much easier and faster. The laptop backups are now done remotely on a schedule and have saved a lot of time and effort."

The Results

Glenroy's backups were reduced to a much shorter timeframe, and a simple drag and drop interface enables Shipshock to schedule backups in advance. The entire backup and recovery process now meets Glenroy's needs without requiring daily management.

Unitrends Technical Support team also plays a major role in assisting companies such as Glenroy. Support handles each case with attention and determination, whether it's an urgent matter, or in Shipshock's case, a short walk-through on how to recover data.