



# Full Data Protection and Disaster Recovery for an IT Team of One

Retail Success Story | Mercedes Benz of Oklahoma City



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### Solution Highlights

Industry | Retail

#### Protected Platforms:

- Virtualized Windows Servers
- Physical Linux server

#### Solution

- Unitrends Recovery 713S
- Unitrends Forever Cloud
- Unitrends Disaster-Recovery-as-a-Service

#### Benefits

- Ransomware protection
- Protection against accidental deletes
- Cloud-based secondary storage
- Full disaster recovery capabilities



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**Michael Gates**  
IT Manager  
Mercedes Benz of Oklahoma City



### Customer Profile

Mercedes Benz of Oklahoma City (MBOKC) is a very high-end new and used car dealership serving the region of Oklahoma City, Edmond, Norman and Moore, Oklahoma. With both a Financing and Service Department, they offer a complete luxury car ownership experience.

### The Challenge

Michael Gates is the sole IT employee of the dealership. It is his responsibility to keep the network, Windows and Linux servers, and SANs up to date, running, and protected against downtime and ransomware. Gates was using a free version of Altaro VM Backup but, “we had an issue with the exchange server and I was unable to restore any of the backups. This got me looking for a replacement solution very quickly. This is not acceptable in any IT environment.”

### The Solution

Gates greatest challenge was that he was the sole IT resource and “I needed a backup solution I could rely on with good reporting so I don’t burn a ton of time managing backups.” As MBOKC has only a single location, Gates wanted to use the cloud as both a secondary data storage location and a place where he could spin up his applications in the event of a disaster. “I did a lot of research and reached out to other colleagues. It came down to Dell App Assure and Unitrends. As App Assure did not offer an in-house cloud storage site, I looked more closely at Unitrends.” Gates liked the fact that Unitrends has its own cloud offering. Designed for businesses that need to retain long-term backup copies off-site for business continuity, compliance or regulatory requirements, Forever Cloud copies Recovery Series and Unitrends Backup on-premise files to the Unitrends Cloud for long term storage. Unitrends Forever Cloud provides an effective alternative to sending tapes or other rotational media off-site for long-term retention, removing the burden of media management with a fully automated solution. And, most importantly to Gates, files stored in Forever Cloud can be part of a Disaster-Recovery-as-a-Service program, spinning up in the cloud when there is a local disaster.

### The Results

Gates purchased a Unitrends Recovery 713 appliance, 1TB of Forever Cloud capacity and Unitrends DRaaS services. This provides a complete data backup and disaster recovery solution that is entirely automated. “We are using the Unitrends Cloud.” says Gates. “I believe this was a huge benefit and one of the major reasons for selecting Unitrends. I did not want to fight with multiple vendors ensuring that backups and storage were healthy. Unitrends gives me one “throat to choke” if there are any issues. With the Unitrends product line-up, I can now sleep at night knowing I have a fully backed up infrastructure and a tested DR solution that will keep our business running in the face of a disaster.”



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