

Replacing Tape in a Highly Distributed Organization

Manufacturing Success Story | Nashville Wire Products



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Solution Highlights

Industry | Manufacturing

Protected Platforms

- Highly virtualized Nutanix servers
- 400 Windows workstations

Solution

- Seven Recovery 712 Backup Appliances
- Recovery 713 Backup Appliance
- Recovery 823 Backup Appliance

Benefits

- Central management console links all backup devices
- Deduplication
- Easy operation

Customer Profile

Nashville Wire Products (NWP) serves markets and customers world wide, specializing in the design and fabrication of welded wire products. Their primary products include wire mesh, retail displays, store fixtures, and wire products for the material handling industry. Today the third generation of the founding family is still active in the business.

The Challenge

Nashville Wire Products has multiple locations, each with a different numbers of servers and technical capabilities. Robert Miller, Systems Administrator is one of only five IT resources in the company. "Managing servers in several states and Mexico without trained IT people in those locations means that we need to be able to remotely manage as many resources as possible." reports Miller. Prior to Unitrends "we backed up to tape and were pretty happy with that solution, but we could not use the same type of hardware at all locations. So we had to purchase and maintain many types of tape, rotate and cycle the tapes off site. That meant managing a tape library that was very large and a lot of work. The software to backup each device was also expensive and updates were hard to apply. Tapes got corrupted and getting the right tapes in place in a timely fashion was hard to do."

The Solution

After looking at multiple vendors, Miller selected Unitrends. Since each location has a different mix of servers and support, different Unitrends Recovery Backup Appliances are deployed. The headquarters has Nutanix servers and an 823, the largest remote site a 713 and smaller locations each have a 712. They can all be centrally managed from a single console.

The Results

"Unitrends provides a perfect combination of backup and restore options that can be remotely managed. It is simple so we don't need to spend a lot of time training and because we have deployed the same backup solution across our network, we can service all of our customers easily when files are corrupted, deleted or you know... magic happens and nobody knows where needed files have gone." Miller goes on to say "It is rare that a product lives up to claims that are made in the evaluation phase and it is nearly impossible to test everything before making a purchase. Typically we find some reason to regret the purchase or at least are disappointed with some shortcoming. We are very happy with Unitrends. Support is great, the products are very useful and functional...what more can you ask for?"



What users swear was there yesterday can be magically returned in minutes. Great product!

Robert Miller
Systems Administrator
Nashville Wire Products

