

The Fastest Growing BCDR Solution for MSPs

Since our launch in 2018, thousands of MSPs have discovered the power of true, enterprise-grade BCDR matched with MSP-tailored automation and integration. Now, our new ION/ION+ desktop backup appliances not only suit any customer site (no server room required) but also keep all of the efficiency and functionality so MSPs can scale to any goal.

We're setting the new standard for MSP backup — Good just isn't good enough!

Our legacy started over 30 years ago in the enterprise space and culminated with numerous Fortune 100 customers and some of the best technology available in the BCDR space. In 2018, our technology was brought to MSPs exclusively via Unitrends MSP. Not only do MSPs now have exclusive access to the best BCDR technology available in the marketplace, but it has also been made available at an SMB price point with all the custom features and functionality MSPs need for ease of deployment and management.

MSPs currently face big challenges



Cybercriminals are rampant, and they're winning.

01

How Unitrends MSP meet this challenge:

- Immutable storage makes backups untouchable, eliminating downtime and data loss.
- Unitrends MSP is secure by design with military-grade encryption, built-in ransomware detection, and dark web monitoring.
- Unitrends MSP is built on hardened Linux (not Windows) to greatly reduce the attack surface.



IT staff requirements are outpacing IT staff growth.

02

How Unitrends MSP meet this challenge:

- Automated testing and documentation ensures clients are recovery-ready – no matter what.
- Helix™ identifies and fixes production issues to eliminate backup failures, while also saving valuable tech time.
- BackupIQ™ analyzes, prioritizes and automates critical backup tasks so MSPs can do more using existing staff.



MSPs feel forced to choose between profitability and proper protection.

03

How Unitrends MSP meet this challenge:

- Priced and packaged to make Unified BCDR achievable for all clients.
- A single solution to protect clients' critical data and applications no matter where it lives.
- Enterprise-level tech paired with no upfront hardware fees and 30% less than competitors.



New ION/ION+ Desktop Appliances!

Perfect for scaling backup and DR to small customer sites. Available as a completely silent micro desktop (ION models) or a powerful and ultra-quiet desktop tower (ION+ models).



Unitrends MSP appliances provide a turnkey business continuity and disaster recovery solution with the following essential features:



Ransomware Protection

Not only is our backup operating system hardened to withstand ransomware attacks, but we also include military grade encryption to protect the data in your recovery points. We also provide an early detection system that scans your backups to determine if ransomware has compromised the actual production machines and issues an alert.



Instant Local and Cloud Failover

No matter what the cause of the disaster, our appliances support full local and offsite virtualization capabilities, allowing you to bring up one or more systems in minutes, either locally or in the cloud.



Automated Recovery Assurance Testing

Use the industry's most advanced backup testing methodology to fully automate verification of your recovery points. While many solutions simply take a screenshot of a login screen, our assurance testing uses a battery of automated tests to verify the data and applications within your recovery points are safe and sound — without having to spend hours of your technicians' time.



Flexible Deployment Options

Our appliances are available in physical or virtual format, supporting all of your deployment needs. There's a Unitrends backup appliance sized for any customer site, from the small office to the enterprise server room.



RMM Integrations That Boost Productivity

We integrate with leading RMM vendors to provide a single pane of glass for management of your BCDR solutions. Boost your technicians' productivity while cutting out mundane tasks.



Best-In-Class Deduplication

With our proprietary inline deduplication technology, you don't have to worry about appliances filling up due to new base images being taken or worrying about constantly re-seeding data in the cloud.



Granular File Restore With Robust Indexing

With our state-of-the-art file restore and indexing capabilities, you can search across your backup points to find the file your end user needs you to recover without having to tediously mount each recovery point and manually search.



Automated RPO/RTO Reporting

Demonstrate to your end users that you are a BCDR subject matter expert. Use our automated RPO/RTO reports to let your end users know their data is fully protected.



Helix: A Game Changer for BCDR Management (Add-on)

Our proprietary, industry-first technology drastically eliminates the time your technicians spend troubleshooting failed backups. Helix identifies the most common causes of backup failures on the machine you are protecting and remediates them without any intervention.



Protect Physical and Virtual Environments

Protect and restore over 200 operating systems spanning across Windows, Mac and Linux. Leverage our native VMware and Hyper-V backup engines for reliable and fast snapshots of your virtual guest machines.

Unitrends Backup Appliances Overview: Pick a Size, Mix and Match

Enterprise-class backup appliances for customer sites and MSPs of any size. Mix and match appliance sizes in your fleet to suit all your customers. Centralized one-screen management makes it a snap to manage customer backup and recovery, with all appliances built for the cloud.

 <p>ION Micro Desktop Enterprise-class Backup for the Office</p>	Model	Form Factor	Usable Capacity (TB)*	Suggested Backup (TB)	Backup Disk (in TBs)	Processor Cores/Threads	RAM (GB)	Cloud Retention Monthly 1 YR or Infinite
	ION 1TB	Micro Desktop	1	0.5	1x2	2/4	8	✓
	ION 2TB	Micro Desktop	2	1.1	1x2	2/4	8	✓
 <p>ION+ Desktop Tower Enterprise-class Backup for the Office</p>	ION+ 1TB	Desktop Tower	1	0.5	2x4	8/16	32	✓
	ION+ 2TB	Desktop Tower	2	1.1	2x4	8/16	32	✓
	ION+ 4TB	Desktop Tower	4	2.4	2x4	8/16	32	✓
	ION+ 8TB	Desktop Tower	8	4.8	2x8	8/16	32	✓
<p>Recovery Series MAX Rackmount Supercharged Hardware for On-Site Recovery</p> 	Model	Form Factor	Usable Capacity (TB)*	Suggested Backup (TB)	Backup Disk (in TBs)	Processor Cores/Threads	RAM (GB)	Cloud Retention Monthly 1 YR or Infinite
	MAX 2	1U	2	1.1	4x1	8/16	32 or 64	✓
	MAX 4	1U	4	2.4	4x2	8/16	32 or 64	✓
	MAX 8	1U	8	4.8	4x4	8/16	32 or 64	✓
<p>Recovery Series Rackmount Enterprise Backup, Sized for Any Server Room</p>  <p>*The physical Backup Disk size is shown but is licensed down to the appliance's Usable Capacity.</p>	Model	Form Factor	Usable Capacity (TB)*	Suggested Backup (TB)	Backup Disk (in TBs)	Processor Cores/Threads	RAM (GB)	Cloud Retention Monthly 1 YR or Infinite
	9002	1U	2	1.1	1x2	4/8	8	✓
	9004	1U	4	2.4	2x4	4/8	8	✓
	9006	1U	6	3.6	2x8*	4/8	16	✓
	9008	1U	8	4.8	2x8	4/8	16	✓
	9010	1U	10	6.0	2x12*	4/8	16	✓
	9012	1U	12	7.6	2x12	4/8	16	✓
	9016S	1U	16	10.1	4x8	8/16	32	✓
	9020S	1U	20	12.6	4x12	8/16	32	✓
	9024S	1U	24	16.6	4x12	8/16	32	✓
	9032S	2U	32	22.0	10x4	16/32	64	✓
	9040S	2U	40	27.5	12x4	16/32	128	✓
	9060S	2U	60	41.2	12x8	24/48	256	✓
	9080S	2U	80	55.0	12x8	24/48	256	✓
9100S	2U	100	68.7	10x16*	24/48	256	✓	
9120S	2U	120	82.4	10x16	24/48	256	✓	

Ready to see all-in-one backup in action?

[Watch a demo today!](#)

