

**Unitrends All-in-One Backup**  
Success Story

**USAVolleyball**



# All-In-One Backup and Data Protection for USA Volleyball

Non-profit Success Story | USA Volleyball

## Solution Highlights

Industry | Non-profit

### Protected Platforms

- Microsoft Windows and Exchange Servers
- Linux Servers
- VMware and FreeBSD VMs

### Solution

- Recovery 823 Backup Appliance

### Benefits

- Baremetal restore for quick recovery
- Flexible deployment
- Ease of use



“Knowing that I can restore a full backup of a server on the fly is a huge benefit to my job.”

**Ben Pearman**  
IT and Network Operations Coordinator  
USA Volleyball



## Customer Profile

USA Volleyball (USAV) is the National Governing Body (NGB) for the sport of volleyball in the United States and is recognized as such by the Federation International de Volleyball (FIVB) and the United States Olympic Committee (USOC). USA Volleyball is committed to and works toward opportunity for all to participate.

## The Challenge

Ben Pearman is the IT and Network Operations Coordinator for USA Volleyball. Before Unitrends, USA Volleyball relied on costly and sporadic backup practices that they knew needed improvement. “We didn’t actually have much in place—our file share was backed up to the cloud and incurred a significant cost to our bottom line. Other systems relied on old NAS devices to complete Windows backups and wasn’t always done on a regular basis. We largely used RAID to keep us moving along (ouch!).” USA Volleyball was looking for a modern solution to safeguard their data and heterogeneous assets. “We wanted a system that could do routine backups, including bare metal, with its own dedicated storage system.” And the new solution needed to fit the non-profit’s budget. “Disk space was already a premium on a tight budget, so having a separate, distinct backup solution that was independent of our own storage would be a bonus. “

## The Solution

The Unitrends all-in-one physical appliance allowed USA Volleyball to get the backup solution they needed. “We use Unitrends to protect everything from end user (employee) data to athlete data, statistics, promotions—pretty much everything,” Ben says. The single-pane-of-glass interface has improved the speed of daily IT operations. “The web interface to the appliance is useful, I really enjoy being able to see at a glance on first logging in which systems have been backed up, and the ability to call up backup reports is easily one of the best I’ve ever used. “ And when a new system comes online, Ben can quickly make sure it’s protected. “As for the agent itself, it’s unobtrusive, and setting up a new system to backup takes me less than 5 minutes total. I love that everything “just works” with Unitrends.”

## The Results

“The number one benefit, and it’s hard to put it into words, but every IT expert knows it’s a big one — is ease of mind. With an IT staff of just three people, every second counts.” Now Ben can spend fewer of those seconds worrying about backup, and focus instead on what he does best—making the IT magic happen for the USA Volleyball organization.