

Comparing Unitrends to Commvault

Customers Choose Unitrends for its Simplicity and Reduced Cost of Ownership

Top 5 Reasons Unitrends Beats Commvault

1. Ease of Use
2. Total Cost of Ownership
3. All-In-One
4. Cloud
5. Recovery Assurance

Commvault equals Complexity

"Simplicity is the ultimate sophistication."

With that definition Commvault is anything but sophisticated. With IT administrators dealing with a deluge of data growth, shrinking budgets and increased infrastructure complexity, the last thing they want is a backup product to suck them dry of time and budgeted dollars. Commvault's expensive offering coupled with its complexity is a modern IT administrator's nightmare.

Unitrends Continues Innovation

Unitrends' focus is on maniacal simplicity. With its all-in-one backup and continuity offering, IT administrators can focus on what matters the most – their business, their customers and their lives. With a simple but comprehensive offering, IT administrators can rest assured that their business is not only protected, but is guaranteed to be recovered in the event of a disruption. And, this is at a fraction of the cost for Commvault's complex offering. It is a simple choice, Unitrends wins!

Key Feature or Benefit	Unitrends	Commvault	Why Unitrends Wins
Ease of Use	✓	X	<ul style="list-style-type: none"> Commvault has an astonishingly complex user interface, with hundreds of clicks required to perform basic tasks like configuring backup jobs. With Unitrends, it is just a couple of clicks.
Total cost of ownership	✓	X	<ul style="list-style-type: none"> Unitrends' solutions are a fraction of the cost of deploying Commvault. A Recovery Series appliance (including integrated hardware, software and support) can often cost less to purchase new than it is to renew your Commvault software licenses. New purchase comparisons can literally be 80% less than Commvault – again comparing Commvault software to a fully integrated hardware appliance. Unitrends Backup software will save you even more if you want to use your own hardware.
All-in-One	✓	X	<ul style="list-style-type: none"> Commvault solutions are stitched together by assembling the stack of compute, storage, networking and software – often from different vendors. Finger pointing and shirking accountability by the vendors always leads to dissatisfied customers. Unitrends all-in-one backup appliances are designed to eliminate this pain, thereby delighting customers. Unitrends understands ransomware and deploys a Linux-based hardware or software solution to create backup copies of your data - the only real way to defeat ransomware.

Unitrends compared to Commvault

Data Sheet

Key Feature or Benefit	Unitrends	Commvault	Why Unitrends Wins
Cloud	✓	X	<ul style="list-style-type: none">• Commvault has no managed cloud offering that provides long term retention or Disaster Recovery as a Service.• Unitrends Cloud provides a plethora of options from long term retention to disaster recovery and recovery assurance, all provided as a white glove service tailor made to delight customers.
Recovery Assurance	✓	X	<ul style="list-style-type: none">• Commvault does not provide automation, orchestration or compliance reporting on RTO/RPO – key components required to guarantee recovery in the event of a disruption.• With Unitrends, the IT administrator can rest assured that their business will be recovered within their RTO/RPO goals.

Why Unitrends Beats Commvault

Unitrends wins with Ease of Use

Unitrends provides a single integrated solution to meet its user's needs. It includes—but is not limited to—backup, WAN accelerated replication, adaptive inline deduplication, and reporting functionality. Additionally, Unitrends can scale a single instance to hold hundreds of TBs of data, and also scale out with centralized management. UI benchmarks have shown Unitrends to be unparalleled in simplicity. Commvault is notoriously complex, with over 100 options presented for basic tasks, which makes it a nightmare for the typical administrator.

Unitrends provides an All-in-One Solution

Unitrends Recovery Series backup appliances integrate server hardware, operating system, security, server/OS/application monitoring, backup software and cloud all together. Commvault requires the administrator to stitch these components together, typically from different vendors – who have no accountability for the solution as a whole. The end result is frustration for an already over-worked IT administrator. Frustration due to the complexity of the solution as a whole. Unitrends all-in-one appliances

provide the much needed single vendor relationship that IT administrators seek.

Unitrends Offers Integrated Cloud Offering

Commvault does not have an integrated cloud solution. With Unitrends Cloud, administrators can completely offload their burden of maintaining long term retention in the cloud and can rest assured that if they have a site disruption, their business will be up and running within an hour – guaranteed. With unlimited retention, 1 hour disaster recovery SLAs and Recovery Assurance compliance reporting, Unitrends Cloud offers an unparalleled solution to businesses who seek the benefit of a comprehensive business continuity solution with the smallest total cost of ownership. Gartner's DRaaS Magic Quadrant attests Unitrends compelling cloud offering by naming it a "Visionary" in this space.

Recovery - Guaranteed

As complexity within the IT infrastructure increases, administrators are often skeptical whether they can ride IT disasters with minimal disruption. With Unitrends, the skepticism ends. Unitrends offers true automated and orchestrator recovery verification of backups. This allows administrators to perform full site

DR tests and measure RTO/RPO SLAs and generate crisp compliance reports for DR auditors. With automation and orchestration available for physical Windows and virtual backups for VMware and Hyper-V, Unitrends outperforms the complex workflows that Commvault supports.

Total Cost of Ownership

In addition to the complexity, the total cost of ownership of a Commvault solution is very prohibitive, especially in a world of shrinking IT budgets. Unitrends has repeatedly shown Commvault customers that they can save 80% or more on their backup and disaster recovery solution while, also modernizing their overall approach to continuity. Commvault has very expensive renewals and upgrades, which is problematic for organizations with a tight IT budget. This doesn't even include the extra time IT professionals have to spend managing a system that is more complex and difficult to learn. Commvault charges about 25% for support, well above Unitrends offerings. In addition Commvault almost always requires professional services for installation, making their solution more expensive.